



# Submission Sheet

We encourage you to attach this to your submission for *Asian Private Banker's* Technology Awards 2018. We also highly encourage you to schedule a call or face-to-face meeting to discuss the pitch with APB's Judging Panel.

Institution name: \_\_\_\_\_

Award category(ies): \_\_\_\_\_

1. Please describe your business proposition and competitive positioning in the private banking and wealth management industry in APAC:

2. Please outline key milestones achieved in 2018 relating to Asia PB/WM business:

3. Please outline any new technology strategies for your Asia PB/WM business in 2019: